

# Modern Lifecycle Solutions



## Complete lifecycle support to empower your always-on workforce

Pomeroy simplifies technology lifecycle management, helping reduce total cost of ownership, improve asset utilization, and maximize the value of your technology investments. We handle everything from sourcing and configuration to monitoring, supporting, and disposal of devices, securely and sustainably.

### By the numbers

**600,000+**  
devices shipped annually

**25,000**  
deployments each year

**60,000**  
client locations supported  
across the US

**725**  
station bulk imaging  
capacity

**50,000**  
point of sale devices  
shipped annually

**40+ years**  
delivering workplace  
solutions

**ISG Leader**  
Managed Workplace  
Services – Future of Work.

Our procurement capabilities and key technology partnerships lead to quicker acquisition and delivery of the devices you need, at highly competitive prices.

### From small projects to large-scale deployments, we:

- Procure, track, configure, and integrate devices at our Lifecycle Solutions Centers located in Hebron, KY, Woodbridge, ON and Greenville, SC.
- Deploy solutions on-site to one or many locations, or ship devices directly to users for zero-touch deployment.
- Exchange, repair and refurbish devices in turn-key timeframes and provide responsible asset recycling and disposal services.
- Provide custom reports to help customers keep track of their business, their way.
- Specialize in tight timeframes and project scalability.

### Why Pomeroy

- Decades of experience in sourcing, configuring, delivering, refreshing, and retiring technology.
- An industry-wide reputation for responsiveness, agility, and flexibility.
- Comprehensive procurement and lifecycle services in support of leading business technologies.
- Key partnerships with major OEMs that offer faster acquisition, configuration, and deployment at competitive prices.
- Single point of contact for all technology device lifecycle needs.
- Flexible financing options.



# Flexible Lifecycle Solutions to meet the needs of today's workforce

## Procurement & Asset Tracking

Whether you need the latest digital workplace technology to enhance productivity, or specialized equipment for industry-specific tasks, let our team do the legwork. We'll identify ideal devices that meet your requirements, then we'll conduct rigorous negotiations to ensure you receive the best possible deal.

## Integration & Configuration

We offer a comprehensive suite of technology deployment services, from system builds and hardware installation to store/branch-in-a-box kits and over-the-air image loading. We also offer asset and inventory management/ tracking, remote connectivity and domain verification, and laptop/desktop encryption.

## Deployment & Refresh

Offload your burden to our experienced Lifecycle Management team. From logistics, staging, and kitting to packetizing, and asset labeling, we support a variety of devices from leading manufacturers, with the ability to scale to projects of any size.

## Advanced Exchange & Depot Repair

You get more from your technology assets when our OEM-certified technicians repair, refurbish, and return your warranty and postwarranty devices to our Advance Exchange pool. Repairs are available in-house or on-site and our carefully managed system includes return labels and packaging, with next-business day quick turn options along with complete inventory tracking and forecasting.

## Asset Disposition

Let us collect and wipe your hardware and we'll maximize the benefit to you by either refurbishing, redeploying, remarketing or disposing of all devices in accordance with your specific requirements. Often, we are able to redeploy a high percentage of devices while opening a new revenue stream through resale. We also provide full accounting/certification for any destroyed or recycled devices.

## Full Lifecycle Reporting

Analyze trends and improve governance with a consistent stream of automated and custom reports, all accessed via our easy to- navigate customer portal. Common reports include:

- Supply chain
- Inventory levels
- Configuration/ Deployment
- Depot
- Refurbishment
- Resale
- Recycling

## Warehousing & Logistics

We'll help create a standard catalog of products available for instant ordering within our Logistics Center. Then we'll pick, pack, stage, and send all equipment with the click of a button, complete with shipping notifications and full integration with the overall Asset Management process.

## Long-standing relationships with key technology partners

